Course Title	E-Commerce in Hospitality & Tourism						
Course Code	TCOM-200						
Course Type	This course serves as both Elective and Requirement, according to the program.						
	Н	Hospitality Bachelor		Computer Elective			
	Вι	Business Diploma/Bachelor		Requirement			
	All Programs			General Elective			
Level	Bachelor (1st Cycle)						
Year / Semester	Year 2, B' Semester						
Teacher's Name	Dr. Adamantini Peratikou						
ECTS	6	Lectures / week	3	Laboratories / week	0		
Course Purpose and Objectives	The course emphasizes the utilization of recent developments in information technology (IT) within the context of Hospitality and Tourism industry. It critically examines all aspects of marketing such as promotion, advertising, distribution, sales and after-sales service within an E-business framework. The course provides an extensive discussion and application of information technology, e-commerce and e-marketing as these emerging technologies apply to the hospitality and tourism industry. Concepts, terms and technical jargon are explained. Students are expected to: Understand the usefulness of information technology within the context of hospitality and tourism Explore various e-marketing aspects Become familiar with the E-business framework Understand technical jargon						



Learning Outcomes	Upon completion of this course students will be able to:						
	Define E-Commerce and explain the key concepts and frameworks.						
	Comprehend the use of E-commerce in hospitality establishments						
	Develop an understanding of E-Commerce development, models, process, application and the related social and ethical issues.						
	Discuss the E-Commerce websites, their tools and features, and identify the connectivity between the Internet and the corporate world.						
	Understand E-Commerce marketing and advertising concepts and methods for serving industries.						
	6. Apply Online Retailing and Services techniques and develop an E- business strategy.						
Prerequisites	TCOM – 100 Computer Applications or TCOM - 150 Interactive Communications in the Hospitality Industry Required						
Course	Concepts of E-Commerce.						
Content	2. E-commerce in Hospitality Context						
	3. Retailing in E-Commerce.						
	Internet consumers and market research.						
	5. Data warehousing and data mining.						
	6. Advertisements on the Web.						
	7. E-Commerce for serving Industries.						
	8. Business-to-business E-Commerce						
	9. Intranet and extranet application.						
	10. Electronic payment systems.						
	11. E-Business strategy and implementation.						
Teaching Methodology	The course is delivered through lectures, demonstrations and practical sessions.						
Mode of delivery	Face to face.						
Bibliography	Required						
	Kenneth C. Laundon & Carol Gurcio Traver (2017), <i>E-Commerce 2017, Business, Technology, Society</i> , 13 th ed., Pearson.						
	Recommended						
	Schneider G., Electronic Commerce, 7th ed., Thomson Learning, 2007						



Assessment	The following assessment methods are employed to assess this course:						
	30 – 50 %		Final Exam				
	20 – 40 %		Mid –Term / Tests / Quizzes				
	10 – 30 %		Assignments / Projects				
	0 – 10 %		Class Attendance & Participation				
Language	English						

