

Course Title	Introduction to Management			
Course Code	TMGT-200			
Course Type	This course serves as both Elective and Requirement, according to the program. <div style="border: 1px solid red; display: inline-block; padding: 5px; margin: 5px;">All Programs</div> <div style="border: 1px solid red; display: inline-block; padding: 5px; margin: 5px; margin-left: 20px;">General Elective</div>			
Level	Diploma (Short Cycle)			
Year / Semester	Year 2, A' Semester			
Teacher's Name	Dr Achilleas Karayiannis			
ECTS	6	Lectures / week	3	Laboratories / week
Course Purpose and Objectives	<p>Course Purpose</p> <p>This course introduces students to the roles and functions of managers. The content includes an introduction to organizations and the need for and nature of management. It examines the evolution of management theory, organizational environments, and corporate social responsibility and ethics. The course also includes a detailed investigation of the four functions of management: planning and decision making, organizing, leading and motivating, and controlling. Further the students are introduced to the interplay between organizations and their social, political, legal and cultural environments, and the contemporary challenges that organizations and managers face.</p> <p>Objectives</p> <ul style="list-style-type: none"> • Compare and contrast major schools of thought in the evolution of management theory. • Explore the external environment facing a manager, and explain its influences on the manager's work. • Describe an organization's control systems and apply the rational approach of decision-making. • Design organizational and effective leadership practices that motivate employees using major theories of motivation. 			
Learning Outcomes	<p>Upon completion of this course students will be able to:</p> <ul style="list-style-type: none"> • Explain the term "management" and define the management evolution theory. • Adapt an appropriate managing style to achieve desired outcomes and understand the framework, policies and importance of management. 			

	<ul style="list-style-type: none"> • Demonstrate a clear understanding of the legal, ethical, social responsibility, leadership and diversity in a business environment and the manager's role. • Define the organizational environment and its effectiveness from management perspective.
Prerequisites	Sophomore Required
Course Content	<ul style="list-style-type: none"> • The nature of management and organizations • The functions of management • Managers and management • The evolution of management theory • Organizational environment and effectiveness • Contemporary issues in management • Culture and ethics • Human resource management • Motivation • Leadership • Communication • Operations management and quality
Teaching Methodology	The course is delivered through lectures, exercises, case studies and group discussions.
Mode of delivery	Face to face.
Bibliography	Required
	Drury, C., & Tayles, M. (2024). Management and Cost Accounting, 12th ed. USA, BA: Cengage. ISBN-13: 9781473792364
	Recommended
	Griffin, R. W. (2021) Fundamentals of Management (10 th ed.) Cengage Learning. ISBN-13: 9780357517345

Assessment	<p>The following assessment methods are employed to assess this course:</p> <table border="1" data-bbox="512 291 1366 560"> <tr> <td data-bbox="517 297 938 360">30 – 50 %</td> <td data-bbox="938 297 1361 360">Final Exam</td> </tr> <tr> <td data-bbox="517 360 938 423">20 – 40 %</td> <td data-bbox="938 360 1361 423">Mid –Term / Tests / Quizzes</td> </tr> <tr> <td data-bbox="517 423 938 486">10 – 30 %</td> <td data-bbox="938 423 1361 486">Assignments / Projects</td> </tr> <tr> <td data-bbox="517 486 938 560">0 – 10 %</td> <td data-bbox="938 486 1361 560">Class Attendance & Participation</td> </tr> </table>	30 – 50 %	Final Exam	20 – 40 %	Mid –Term / Tests / Quizzes	10 – 30 %	Assignments / Projects	0 – 10 %	Class Attendance & Participation
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Language	English								